

Metal connects



Our history is our inspiration





Kurt Jägersberger sen. Founder of PREIS & CO

The family enterprise PREIS & CO was founded in **1970** by Kurt Jägersberger. In **1988** the company moved to the newly constructed building in Pernitz, which still serves as the headquarters of the group.

In **1991** the company FERRO PREIS was acquired and integrated into the group as part of its corporate strate-gy. This foundry can call on more than **70** years of experience in the production of quality products for the electrical, water and machining industries.

PREIS SEVNICA was added to the group in **1996**. The enterprise was founded in 1962 and specialised in the production of welded constructions for the manufacturing of transformers. In the following years, the owners modernised and extended the production sites. Newest technology and machinery were installed to satisfy the requirements of our international customer base.

FERRO PREIS added a fully automated pipe casting line in **2009** and became a supplier of a wide range of drainage products for buildings.

PREIS ENERGY was founded in **2012** with the intention of covering the energy requirements of the PREIS group from renewable sources.

Setting up the new production centre PREIS USORA in Bosnia & Herzegovina in **2014** significantly increased production capacities for welded constructions. The modern production facility for medium-sized power transformer tanks was commissioned on schedule after a year of construction.

In **2015**, we changed the smelting operation at our FERRO-PREIS plant to medium-frequency furnaces, thus enabling the casting of special iron alloys.

In **2016**, in addition to the company's 20-year anniversary, our subsidiary PREIS SEVNICA in Slovenia celebrated the expansion of its production area by 1,600 m² with lifting devices of 50 tonnes.

In order to provide our employees with a modern workplace, we are investing extensively in office facilities and buildings at all locations.

Today, the PREIS group employs more than 450 people at the production sites in Austria, Slovenia, Croatia and Bosnia. The headquarters of the group has remained in Pernitz, Austria.

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Ing. Kurt Jägersberger and Peter Jägersberger Managing Shareholders of PREIS group



The Preis group supports its customers as a reliable business partner based on a long term strategy to invest in technology and the willingness to mutually overcome the challenges posed by international markets.

As a family owned enterprise, we aim to increase the competitive standing of our customers through a highly motivated, trained and internationally experienced team of professionals.

The phenomena of globalization, climate change and the opening of new markets have brought permanent changes to the world economy.

We see this as a challenge to redirect our business activities so that we can be assured of sustainable and profitable growth.

Our research and development department is continually at work to ensure that we remain a leader in our technological sector.

Forty years of responsible attitude, customer service and attention to innovation have guaranteed the success of our family business.

Our top priority remains to develop our business further focusing on quality of life, environmental awareness and established corporate values.



The Headquarter in Pernitz / Austria

Your full-system supplier

Technical innovation and insight into the needs of our customers have made the PREIS group an international supplier of complete systems in the fields of electrical components, foundry products, welded constructions and building drainage.

- Your ideas are our inspiration from the planning to serial production, we offer a complete solution from a single source.
- Together with our partners we apply the newest technology to bring innovative products to market.
- Efficient processes combined with cutting-edge production facilities guarantee you competitive and customer-friendly cooperation.
- Take advantage of our many years of experience in the fields of machining and assembly.
- We offer you a package of storage and logistic options that will allow you to sleep easily at night and ensure that deadlines are met without fuss.
- Service orientation and flexibility will make our mutual success a certainty.



Keeping to our core capabilities offers you a professional and knowledgeable partner for the realisation of your requirements.



Our assets

Our people are our assets!

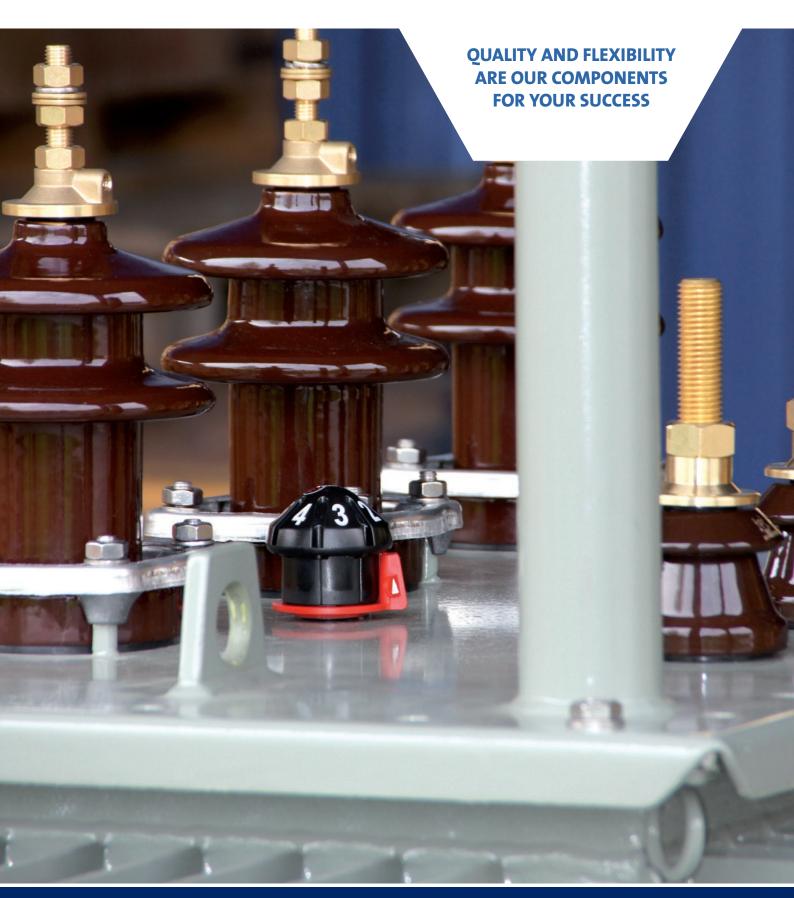
The success story of the PREIS group is based on responsibility, tradition and culture shared with both business partners and personnel.

Performance-orientated and innovative personnel that are willing and able to accept responsibility are the main building block of our business culture.

Perhaps it is our family ownership that motivates us to see satisfied colleagues, who are best suited to accept the challenges put to us by our business partners through continuing education as the most important factor in our success.



Electrical Components



Our strengths lie in the realisation of your specific requirements.



PREIS is one of the leading suppliers of electrical components for the transformer industry. Our customers world-wide appreciate our experience in this sector and the high standards we require from our products.

Our product portfolio contains a large selection of:

- Porcelain bushings 1kV – 72kV / 250A – 25000A
- Oil level gauges
- Tap changers
- Other transformer accessories

PREIS is also a manufacturer of products that are used in the electrical industry for insulation of flat conductors.

The following materials are used:

- Glass fibre yarns
- **■** Cotton yarns
- Polyester yarns
- Mixed materials





Foundry Products



Your advantages from the capabilities of our foundry FERRO PREIS:

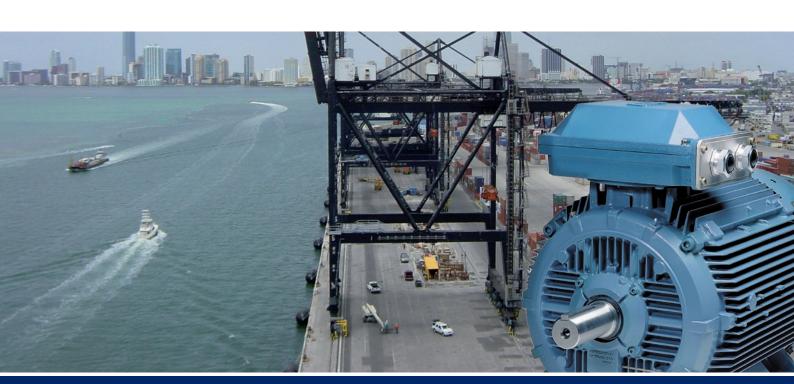
- Service and technical support from the prototype to serial production of a cast iron product
- Midsized European manufacturer and strategic partner for major projects
- 4 state of the art production lines for simultaneous casting
- Own pattern shop, mechanical workshop, assembly and coating
- Flexible, competent and customer-friendly with dedicated logistic department experienced in handling Just-in-Time deliveries



We work day in, day out to keep this motto alive in our minds. Our technical competence is the basis for the customer satisfaction we are proud of and the glowing references from our international customer base give the proof to this.







Welded Constructions



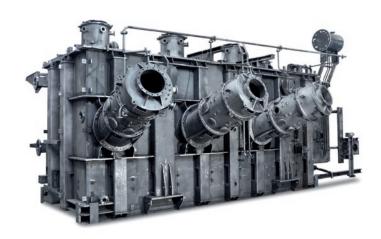
Our capabilities are today as extensive and varied as your ideas and requirements.

PREIS is a specialised manufacturer of high-grade welded constructions.

We have many years of experience in the production of oil-tight housings, especially for the transformer industry. Our range of products includes welded structures as single item or complete assembly. Amongst others, we produce:

- Tanks for power transformers
- **■** Components for railway industry
- Corrugated tanks
- **■** Cooling radiators for transformers

PREIS constructs tailor-made solutions in close cooperation with the customer base and we are often involved from the design phase of a project. In addition to our know-how in welding technology we also offer additional services such as machining, assembly and corrosion protection. Our specialists also have experience with fine-grained high strength steels and stainless alloys in addition to standard low-carbon steel.







Building drainage systems



PREIS®socketless cast iron tubing is one of the premium products in modern building drainage.

The outstanding characteristics of cast iron as a material combined with high-quality coatings and production methods make PREIS® drainage systems the ideal partner for all your waste water projects.

PREIS® pipes and fittings are manufactured at our factory in Croatia using the latest production



technologies. The unbeatable combination of high quality products, perfect logistics and top-notch customer service has created a net of satisfied repeat customers that stretches over an area greater than Europe.

PREIS® drainage systems are the first choice when lasting and environmentally friendly piping systems are specified. The system also covers all possible requirements for fire prevention and noise abatement.

PREIS® DRAINAGE SYSTEMS - Our strengths are your advantage



Fire prevention Nois



Noise abatement



nt Eco-friendly



Underground capable



Acid resistant



Weather proof



Lean Management in the PREIS-Group



The Preis Group has been implementing a comprehensive lean transformation process at all production and administrative locations since 2016.

Lean management and lean manufacturing are seen as a win-win scenario for PREIS and its partners. Not only are we concentrating all our actions on things that our customers and partners value, this cultural change also ensures that the company remains competitive in the long term.

The goal is to improve with every day – and to achieve this, we have developed an intensive training, education and work programme in collaboration with an experienced lean consultant. Among other things, this means the following benefits for our customers and partners:

- The highest process quality SI
- Shorter lead times
- The highest product quality
- **■** Efficient project management

Join us on our lean path - we look forward to your input and any experience you may want to share.

Robust quality

The integrated management system is binding for all companies and organisational units of the PREIS group and combines the standards in the areas of quality, safety, environmental and health protection to a single set of rules. It is based on the international quality standard ISO 9001:2008, environmental standard ISO 14001:2009 and the British Standard OHSAS 18001:2007 for occupational health and safety.

The principles of operation commit us not only to quality, safety, environment and health, they also promote an achievement in all entrepreneurial activities of a high degree of social responsibility.

Special attention is hereby paid to the observance of the employees' fundamental rights (Corporate Social Responsibility - CSR).

Our integrated management system is process orientated and consists of a range of different quality tools such as systematic risk analysis with the derivation of failure prevention and early failure detection.

Through continuous improvements, the changing and intensifying requirements are carried out and fulfilled. The success of these efforts is reflected back in the results and performance indicators of the company.

Under the unifying umbrella of the integrated management system, it is possible for employees from geographically and professionally diverse areas to work together on projects. With this common base the advantages of flexible competency and pooling resources can be utilized, deriving further improvements from the variety of experience.

A variety of references and not least satisfied customers recommend PREIS group as a partner on the way to a successful future.





PREIS & CO GmbH

Josef Nitsch-Straße 5 2763 Pernitz, Austria Tel: +43 (0)2632/733 55-0 Fax: +43 (0)2632/729 76 office@preis.co.at

FERRO-PREIS d.o.o

Dr. Tome Bratkovica 2 40000 Čakovec, Croatia Tel: +385 (0)40/384 206 Fax: +385 (0)40/384 209 office@ferro-preis.com

PREIS SEVNICA d.o.o.

Savska Cesta 23 8290 Sevnica, Slovenia Tel: +386 (0)781/61 852 Fax: +386 (0)781/60 990 office@preis.si

PREIS USORA d.o.o.

Zabljak BB, 74230 Usora, Bosnia & Herzegoniva Tel: +387 (0)32/891022 Fax: +387 (0)32/891022 info@preis.ba

